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Quote

Q4 2019 V1

Quote Type **Avante**

Quotation For

Name:	Michelle Bigelow
Company:	City of Morgan Hill
Phone:	
E-mail:	

Quote Info

Date:	11/20/2019	rev	5/15/2020
Quote Number:	112019		
Valid Through	1/30/2020		7/30/2020
Terms:	net 15		
Account Manager:	pete H		
Phone:			
E-mail:			

Description of Product and Services

Upgrade existing Laserfiche Legacy version (United) to Laserfiche Avante 10.4

Software

Avante includes Workflow and Forms Essentials

SKU	Description	Unit Price	Quantity	Line Total
MSE30	Laserfiche Avante Server for MS SQL with Workflow	\$ 5,000.00	1	\$ 5,000.00
MNF16	Laserfiche Named Full User w/Web Access, Snapshot, and Email	\$ 600.00	45	\$ 27,000.00
MFRM16	Laserfiche Forms Professional	\$ 50.00	45	\$ 2,250.00
MPPFRM	Laserfiche Forms Portal Add-on	\$ 7,995.00	1	\$ 7,995.00
MPP5	Laserfiche Standard Public Portal (25 retrieval user licenses)	\$ 25,000.00	1	\$ 25,000.00
MCQ01	Laserfiche Quick Fields	\$ 595.00	1	\$ 595.00
MCQC5	Laserfiche Quick Fields Real Time Look Up and Validation Package	\$ 595.00	1	\$ 595.00
MCNC16	Laserfiche Connector	\$ 25.00	45	\$ 1,125.00
MDCS1	Laserfiche Integration with DocuSign	\$ -	1	\$ -
MCA01	Laserfiche Import Agent	\$ 1,495.00	1	\$ 1,495.00

Trade-in Credit \$ (17,183.00) **Software Subtotal** \$ **53,872.00**

Annual Maintenance and Licensing

SKU	Description	Unit Price	Quantity	Line Total
MSE30B	Laserfiche Avante Server for MS SQL with Workflow LSAP	\$ 1,000.00	1	\$ 1,000.00
MNF16B	Laserfiche Named Full User w/Web Access, Snapshot, & Email LSAP	\$ 120.00	45	\$ 5,400.00
MFRM16B	Laserfiche Forms Professional LSAP	\$ 10.00	45	\$ 450.00
MPPFRMB	Laserfiche Forms Portal Add-on LSAP	\$ 1,600.00	1	\$ 1,600.00
MPP5B	Laserfiche Standard Public Portal (25 retrieval user licenses) LSAP	\$ 5,000.00	1	\$ 5,000.00
MCQ01B	Laserfiche Quick Fields LSAP	\$ 120.00	1	\$ 120.00
MCQC5B	Laserfiche Real Time Look Up and Validation Package LSAP	\$ 120.00	1	\$ 120.00
MCNC16B	Laserfiche Connector LSAP	\$ 5.00	45	\$ 225.00
MDCS1B	Laserfiche Integration with DocuSign	\$ 300.00	1	\$ 300.00
MCA01B	Laserfiche Import Agent LSAP	\$ 300.00	1	\$ 300.00

Annual Maintenance Subtotal \$ **14,515.00**

Hardware

SKU	Description	Unit Price	Quantity	Line Total
Hardware Subtotal \$ -				

Professional Services

SKU	Description	Rate	Quantity	Line Total
ECSCI	ECS Consulting Services	\$ 1,800.00	1.00	\$ 1,800.00
ECSCI	ECS Installation Services	\$ 1,800.00	1.00	\$ 1,800.00
ECSCI	ECS Configuration Services	\$ 1,800.00	4.00	\$ 7,200.00
ECST	ECS Training Services	\$ 1,800.00	1.00	\$ 1,800.00

Professional Services Subtotal \$ **12,600.00**

Special Terms

Install software above, configure 1 simple forms & workflow to be used as "train the trainer" for system administrator . User Training: search, scan/index, submit forms, approve within workflows. Additional forms & workflows will be under a separate proposal

	Subtotal	\$	80,987.00
Tax Rate Software Only (Download Only)	0.000%	Tax	\$ -
Software is only available via download and is not subject to CA sales tax		Shipping	\$ -

Total \$ **80,987.00**

Billing Terms:

All Software and Annual Maintenance is billed 100% at project start. Services are billed 50% up front minimally with remaining Services as incurred.

Annual Priority Support Contract Includes

- o Maximum 4 Hour Response Time - Upgraded from 24 hours with traditional LSAP support
- o Live Hours of support are 7:30am - 5:00pm PST M-F
- o Unlimited Phone and E-mail Support
- o On-site time is calculated to the nearest half hour and minimum onsite calculation is between 2-8 hours depending on the location
- o On-site time can be used for remedial training, installing updates, and consulting, in addition to support
- o ECS may allow planned after hours support in rare circumstances. In these circumstances Priority Support will be billed at double the hourly rate.
- o Two free admissions to the ECS Annual Customer Conference along with Free Admission to Quarterly User Groups
- o Monthly E-Newsletter
- o On-site/remote support hours included as quoted. On-site within next business day as needed. Additional hours of support purchased at a discounted hourly rate. Customers not under this plan can purchase on-site hours at \$250/hour with a 1 hour minimum for remote support, and an 8 hour minimum onsite charge in addition to travel expenses.

Hardware Return Policy:

Unopened boxed hardware may be exchanged for a full cash or credit refund within 7 days - a 15% restocking fee may apply. Defective hardware will be exchanged for a replacement per the terms and conditions specified on the product warranty card.

S30 LF Server	6600	1	\$6,600.00
Ful User License	566.66	6	\$3,399.96
read only user	220	25	\$5,500.00
Snapshot	100	6	\$ 600.00
Quick Fields base	491.66	1	\$ 491.66
Quick Fields Real time LI	591.66	1	\$ 591.66

\$17,183